

# YOUR Roadwar

### TO HOME BUYING



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### Seek Guidance from Professionals

Collaborate with me as your real estate agent and other relevant professionals to ensure a smooth, successful process.

### **Pre-Approval**

Speak with a lender, address any credit issues, determine the right mortgage, and get a pre-approval letter.

#### **Home Search**

We'll review your criteria, and I'll set up a personalized website with properties that match.



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### Offer

After we find the right home, we'll submit a competitive offer, negotiate terms, and once all parties sign, the contract is executed.

### **Research Properties**

Create a list of pros and cons for each property. I will gather community details and research comps for those that remain on your list for you to review during your decision-making process.

### **Showings**

Tour listings within your budget that meet your criteria, adjusting as needed. Pro Tip: Take notes on each property you're interested in.





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### **Escrow Deposit**

Make the escrow deposit and complete loan application within time frame of the contract.

### **Due-Diligence**

Schedule inspections, negotiate repairs. Title company begins the search, lender processes the loan, and the appraisal & survey are set.

### **Documents**

Read all community documents and application when applicable within time frame of the contract.



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### Now the fun begins!

First thing to do besides putting utilities in your name is to change all locks and codes.



### Closing

Review closing statement.
Sign closing documents at title company. Receive keys.
Pro Tip: bring your Drivers
License to closing

#### **Pre-closing & Title**

Verify repairs are completed, conduct the final walk-through, just before closing, and send funds to the title company.